

**Friday, October 8, 2010**

**Guest Speaker: Giovanna Salvio  
Triangle Benefit Services, Inc.**



TRIANGLE BENEFIT SERVICES, INC.

Sponsored by:



**Location:** Pugliano's Italian Grill  
1808 Golden Mile Highway, Plum  
**Time:** 11:30 a.m.—1:00 p.m.

Register online at [www.plumchamber.com](http://www.plumchamber.com) or call our office at 412-772-8420.

## Chamber Meetings for October

### **"Early Bird Business Builder"** **October 13th**

Time: 7:45 a.m.—8:45 a.m.

Location: S & T Bank  
301 Unity Center Road, Plum  
Coffee and doughnuts served.  
*Free for members and 1st time guests!*

### **October 27th**

Time: 7:45 a.m.—8:45 a.m.

Presenter: Mike Dell  
Location: Complete Business Svcs.  
6553 Saltsburg Road, Pgh., PA 15235  
*Free for members and 1st time guests!*

### Upcoming Committee Meetings

#### **Membership Ambassador Committee Meeting**

*Date: Tuesday, October 12, 2010*

*Time: 12:00 p.m.—1:00 p.m.*

*Location: Pattyn Computer Services  
795 Pine Valley Drive, Plum*

## Save the Date!!

### **November 12th Luncheon**

**Speaker Jeff Tobe**

**cOLORiNg OUTside tHe LiNeS!™**

**...Creating the Ideal Customer Experience**

Time: 11:30 a.m.—1:00 p.m.

Location: **Palmieri's Restaurant**  
951 Old Frankstown Road, Plum, PA

*(See enclosed flyer!)*

### **December 10th Luncheon**

**Speaker Jennifer Antkowiak**

KDKA TV 2 News Anchor  
Author, Mom and Caregiving Coach

Time: 11:30 a.m.—1:00 p.m.

Location: **Longwood at Oakmont**  
500 Rte. 909, Verona, PA 15145

## **THANK YOU** **Founding Sponsors**

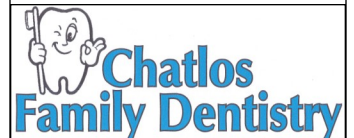
BRUCE E. DICE & ASSOCIATES, P.C.



**"Don't Gamble With  
Your Legal Affairs"**

**724-733-3080**

Email: [bdice@dicelaw.com](mailto:bdice@dicelaw.com)



*Dr. Robert D Chatlos • Dr. Cynthia Chatlos-Rothermel*

7641 Saltsburg Rd, Pittsburgh, PA 15239  
412-795-6880 • [www.pittsburghsmiledoc.com](http://www.pittsburghsmiledoc.com)

### **CompleteBusinessServices**

Michael J. Dell, CPA & Associates, P.C.

Michael J. Dell, CPA

P: 412.798.3157

F: 412.712.1050

[mdell@CompleteBusSvc.com](mailto:mdell@CompleteBusSvc.com)

[www.CompleteBusSvc.com](http://www.CompleteBusSvc.com)

MAIN OFFICE

6553 Saltsburg Road

Pittsburgh, PA 15235

5008 William Flynn Highway

Gibsonia, PA 15044

## Starting in October...



Submit your business card at our monthly luncheon drawing for a chance to win a spotlight of your business in our Newsletter. The winner will have their business spotlight in the following month's newsletter. This is a great opportunity to receive free advertising for you and your company. See you at the next luncheon!!

## Thursday, October 21, 2010 After Hours Event Schultheis Bros.



412-793-8000 • [SchultheisBros.com](http://SchultheisBros.com)

**Time: 5:00—7:00 p.m.**  
**Hosted by: Schultheis Bros.**  
**Location: Schultheis Bros.**  
**1001 Millers Lane, Pgh., PA 15239**

**"Appetizers and Beverages Included"**



800.325.BANK • [stbank.com](http://stbank.com)



**Imagine**  
comfort.

412-793-8000 • [SchultheisBros.com](http://SchultheisBros.com)

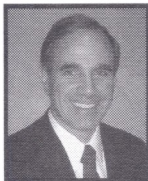


**State Farm®**  
Providing Insurance and Financial Services  
Home Office, Bloomington, Illinois 61710



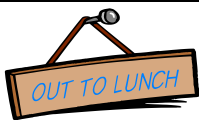
**Ronald Boller CASL ChFC CLU, Agent**

907 Presque Isle Drive  
Pittsburgh, PA 15239-2725  
Bus 724 327 3217  
ron@ronboller.com



**24 Hour Good Neighbor Service®**

## September Luncheon



Thank you to everyone who joined us for our September Luncheon at **Rivertowne Pour House**.

Our keynote speaker was **Susan Shank, AVP, On the Job Sales Officer from S & T Bank**. She reviewed important ways to protect you and/or your business from being a victim of identity theft, especially in this age of technology!

We would also like to thank **Rivertowne Pour House** for accommodating our September Luncheon. Please consider patronizing this restaurant the next time you are dining out!

Come meet and network with the other business members in your community. In addition, you will have the opportunity to listen to our keynote speaker of the month. Take an hour or two out of your busy work schedule to attend one of our lunches. You will be glad you did!

## "Early Bird Business Builder"

Morning Networking Meeting



Wednesday, October 27, 2010

Time: 7:45—8:45

Hosted by:

**CompleteBusinessServices**

6553 Saltsburg Rd,  
Pittsburgh, PA 15235

**This will be an open networking session including breakfast at no charge.**

**Bring plenty of business cards and brochures about your company. Plan on a 1 minute commercial!**

## September After Hours!

Thank you to everyone who joined us at **St. John the Baptist School** for the business after hours. Dr. Ronald Bowes, Assistant Superintendent for Public Policy & Development for the Diocese of Pittsburgh was a very compelling speaker. If you were unable to attend, you missed hearing important information on how you, as a Pennsylvania business, can defer your tax dollars via the Pennsylvania EITC program.

This program, enacted in 2001, provides PA companies with a tax credit up to 90% for contributions to non-profit scholarship or educational improvement organizations. **This is a great and simple way for businesses to direct their tax dollars to a program of their choice instead of sending it to Harrisburg!**

For more information on this exciting program, please visit [www.paschoolchoice.org](http://www.paschoolchoice.org) or contact our office.

## Welcome New Chamber Members

### Superior Windows

470 Davidson Road, Pgh., PA 15239  
Phone: 412-793-3500

<http://www.superiorwindowpgh.com>

(Family owned window manufacturing company located in Plum. Install windows, doors, siding and gutter protectors)

### North American Karate and Fitness

900 Presque Isle Drive, Pgh., PA 15239  
Phone: 724-519-7662

<http://www.nakfkarate.com>

Instruction in Korean Tang-Soo-Do Karate and Haidong Gumdo (Korean sword based art) by licensed and certified instructors for Adults and Children.

Please consider using one of our members the next time you are in need of a service that they provide!

## Newly Added Member to Member Discounts

### North American Karate and Fitness

Phone: 724-519-7662

(\$100 off a 1 year membership. Free membership and ID Card)  
(\$50 off 6 months membership. Free membership and ID Card)

### Boller Financial Services, Inc.

Phone: 724-327-3217

(Free 1-hour retirement planning session)

Please visit our website for a current list of our member to member discounts!

## COMMUNITY EVENTS

October 9, 2010

Monte Carlo Night at the Races

North Bessemer VFD

1701 Leechburg Road

412-793-1840

Doors Open at 7:00 p.m.



(Free tickets available at the Plum Chamber office. Donated to David Johnson, Erie Insurance by the North Bessemer VFD. If you are interested in attending, please contact us at 412-772-8420.)



Tammy Gary  
Owner

4430 Gateway Drive • Monroeville, PA 15146  
724-325-7008 • Fax 724-733-5949  
www.adspecpgh.com

## 1st Annual

### Plum Chamber Golf Outing!

October 9, 2010

Rolling Fields Golf Club

Shotgun 12:00 p.m.



This promises to be a fun day with prizes, good food and great opportunities to network and meet new businesses in our area.

**We are encouraging all skill levels and non-chamber members to play!**

**You do not have to play golf to enjoy the day. We will need volunteers to help and there will be many opportunities to network! If you are interested in being a non-golfer volunteer for this event, please contact our office at 412-772-8420.**

So please join us. Come play, volunteer, help out, cheer on your team and eat great food while networking and finding new business opportunities.

Please contact the Chamber office to sign up. Thank you and we will see you on the course!!

**The Plum Chamber of Commerce**

## JOIN US Open House



Sponsored by:

**Plum Borough and  
Plum Chamber**

**Thursday, November 4th**

11:00 a.m.—1:30 p.m.

Location: Council Chambers  
Plum Borough  
4575 New Texas Road

### **Free Lunch!**

Basket Raffle

50/50 Raffle

....and more

Open to all Plum Community  
and Business Members  
(more details to follow)



**IN COMMUNITY**  
Magazines and Media

**MICHAEL SILVERT**  
SENIOR ACCOUNT MANAGER

603 East McMurray Road  
McMurray, PA 15317

**C: 412.287.6474**

O: 724.942.0940

F: 724.942.0968

mikes@incommunitymagazines.com

www.incommunitymagazines.com

## Advertise Here!



Call the chamber office for pricing

## Advertising

To all of our members...

We are in the process of compiling a 2010-11 Plum Chamber Member Directory of all of our current members. **The deadline for submission is October 5, 2010.** Please consider advertising in this directory. We have different sizes and price ranges to choose from. We have included an advertising rate sheet in this newsletter for you to review. We need your help to make an informative directory that can be utilized by Plum and surrounding communities.



## Chamber Member Survey

You should have received your member survey in the mail this past week. Please take the time to complete and return the survey to the Plum Chamber office. In order for the chamber to grow and improve, it is important that we are serving our members in the best way possible. This is your chamber and your opinion is important to us.

We look forward to hearing from you!

### Board Members

Heather Chirumbolo  
*President*  
Michael Dell  
*Vice President*  
Ryan Antonucci  
*Treasurer*  
Rich DeFazio  
*Board Member*  
Geetika Tandon  
*Board Member*  
Scott Pint  
*Board Member*  
Chris Zozula  
*Board Member*

### Staff

Laurie Borriello  
*Director*  
Stephanie Shields  
*Consultant*  
Gwen Sullivan  
*Committee and Special  
Events Coordinator*

### Office Hours:

Monday—Thursday  
9:00 a.m.—2:00 p.m.  
Phone: 412-772-8420  
Fax: 412-772-8231  
**email:**  
info@plumchamber.com  
**website:**  
www.plumchamber.com

## Sponsor an After Hours Event...

Our monthly "After Hours" Event is scheduled for the 3<sup>rd</sup> Thursday of every month, 5:00 p.m. – 7:00 p.m. If you are interested in hosting one of these events, please contact our office at (412)772-8420 to make arrangements. We look forward to hearing from you.

Heather Chirumbolo  
Real Estate Agent  
#1 in Customer Service



Cell: (412) 853-4857  
Office: (724) 327-5161 Ext. 264  
Fax: (724) 325-1564  
heatherchirumbolo@howardhanna.com  
www.howardhanna.com  
4115 William Penn Highway  
Murrysville, PA 15668  
#1 Real Estate Company in PA, OH, WV and NY



## ~Members~

Remember to check the Plum Chamber website often for updated events, new members, member to member discounts, committee updates, community events, and much more!  
**www.plumchamber.com**

## "Early Bird Business Builder" Presenter

If you are interested in giving a 10 minute presentation/workshop about your business and how it can benefit others, please contact our office. These presentations are held at our morning networking meetings which are scheduled the 2nd and 4th Wednesday of every month.



*There is no charge for Chamber members to be a presenter!*

## Reminder... Chamber Challenge!

### One Year...100 Members!

We are still striving to reach our goal of 100 members by the end of 2010. Please help us reach our goal. If you know of any business that you think would be interested in being a member of the Plum Chamber, please contact our office so that we can send them a membership information packet. It takes the businesses in our community to help make the Chamber a success!

(Any Plum Chamber member who refers the most new members from June 1 through December 31, 2010 will receive a free lunch at our February 2011 Anniversary Luncheon and a free luncheon sponsor/spotlight commercial at our monthly luncheon in 2011.)

Our Anniversary Luncheon will be held on Friday, February 18, 2011 at the Oakmont Country Club.  
(More details will be coming out in the upcoming months)

## Sponsor our November Luncheon

We still have an opening to be a business sponsor for our November Luncheon. Our keynote speaker will be **Jeffe Tobe, Coloring Outside the Lines**. Being a luncheon sponsor gives you an opportunity to speak about your business for 5 minutes. In addition, you will be able to distribute your flyers/materials at each setting. The cost for being a luncheon sponsor is \$100. If you are interested in being a sponsor for this luncheon or any other monthly, please contact our office at 412-772-8420.

## The Green Plum Market Last Month!!



For the health and well-being of the whole community but particularly for seniors who may not have ready access to farmer's markets, the Plum Senior Community Center (PSCC) operates an outdoor Farmer's Market, weather permitting – The Green Plum -- at the center, 499 Center New Texas Road. The Green Plum will be open every Thursday until October 14, from 3- 6:45 p.m. under tents.

While located at the Plum Senior Community Center, The Green Plum is open to the whole community.

The market features a variety of locally grown produce supplied by a farmer's cooperative of nearly 30 local producers. In addition, the market offers delicious Malissee Corn.

"We also encourage other local farmers and individual gardeners to participate. We are still looking for local producers approved by the state to accept Farmer's Market Coupons and encourage them to contact us.



"Home baked items, like bread, nut rolls, pies, candy, cakes, cookies, and pizzelles are offered along with a selection of items produced by PSCC crafters. Other local crafters and product vendors include Avon and Tastefully Simple products, and jewelry vendors.

**A nominal fee of \$5.00 per space for participation will be charged with proceeds benefiting PSCC programs.**

Weekly spaces must be reserved by Wednesday noon to ensure a space that Thursday. Food and beverages are served as well. Join us for a "down-home" time on the lawn, every Thursday.

Thanks to the Borough of Plum and their employees for their kind assistance with the market.

For additional information about the market or to reserve a table, contact the Plum Senior Community Center, 412-795-2330.